# Sodium Chlorate

Value-added Services

Innovative solutions for maximum efficiency and safety





## The ERCO Advantage

ERCO prides itself on building genuine customer relationships and providing unmatched value beyond the point of sale. Our innovative technology generates meaningful results, and our experts stand ready to assist at every step of the customer journey.



#### **R-Series Generator Support**

Comprehensive and timely technical support ensures your investment runs smoothly while improving process safety, equipment integrity and operational practices.

- Troubleshooting and Efficiency Studies
- Operator, Laboratory and Maintenance Training
- Regulatory Compliance and PSM Support
- Interlock Checkout Reviews
- Unloading Reviews
- · Shutdown Mechanical Inspections

#### **OEM-approved Spare Parts**

Keep your R-series generator working at peak efficiency and safety with OEM-approved spare parts. ERCO keeps a steady supply of important spare parts that fit your specific site needs, meet original specification, and can be shipped quickly for urgent matters.

Our experts can provide on-site support with everything from SKU selection to installation. Enjoy the peace of mind that comes with knowing your site remains under warranty and OSHA-compliant.

#### **Parts Available:**

- Chemical Filters
- Heat Exchangers
- Gaskets and Seals
- · Saltcake Filters
- Pumps
- Towers
- Misc. Titanium Pieces

#### **Product Stewardship Reviews**

As a founding member of Responsible Care, ERCO ensures customers' unloading facilities are using best practices through on-site support upon first delivery.



#### **Bleaching Services**

Comprehensive bleach plant audits to fully support customer operations beyond the point of sale.

Participating audit customers can expect to achieve an average 7%-10% savings on total bleaching costs per ADMT

#### **ERCO Audit Process**

#### 1/Benchmarking

Data is reviewed and benchmarks are established.

#### 2/Comparative Results

Results are compared with 300+ previous audits.

#### 3/Opportunity Analysis

Savings opportunities are identified and implemented in two-year cycles.

#### **4/Additional Support**

Bleach plant training can be provided every two years.

#### **ERCO Smarts™ Supervisory Control and Monitoring**

Advanced Process Control (APC) software works with existing process controls to dynamically optimize R-series generator operation.

- Reduce chemical/operational costs
- Improve product quality and capacity
- Increase throughput and reliability
- Automation
- Remote technical support

### Have questions? Our experts have answers.

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